



Eric Javier

Principal & Managing Director
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Eric B. Javier is a Principal and Managing Director with CCS, the largest fundraising strategy and management firm in the world. Established in 1947, CCS designs and implements significant fundraising campaigns and programs for leading non-profit institutions.

For the last 20 years Eric has advised leading executives, trustees, and development leaders from across the nonprofit sector. He has helped design and direct more than 200 fundraising campaigns and initiatives that have raised more than \$2 billion to make a positive difference in communities all around the world. Eric's primary areas of expertise include feasibility and planning studies; capital and endowment campaigns; major donor programs; principal gift solicitation strategies; strategic development planning; case messaging and storytelling; and coaching and training.

He is a frequent speaker at industry gatherings and professional conferences, including the Association of Fundraising Professionals (AFP), the Council for the Advancement and Support of Education (CASE) and the National Association of Independent Schools (NAIS).

Eric is a graduate of the College of the Holy Cross. Eric, his wife, their two daughters, and dog, Oscar, reside in Westchester, NY.