



**Karin George**  
Managing Principal  
Washburn & McGoldrick

Karin George joined WASHBURN & MCGOLDRICK in 2005, following a 19-year campus-based career that began immediately after graduating from Smith College in 1986. Her leadership, teaching and strategic skills have made her a sought-after speaker at professional meetings and a respected colleague at the institutions she has served as a campus officer and a consultant.

She began her career at St. Lawrence University as assistant director of annual giving in 1986 and was promoted to director of annual giving in 1989. In 1991, she moved on to Vassar College and a position as director of the annual fund and special gifts. In February 1995 she was appointed vice president for development at Vassar and brought its campaign to a successful close with a total of \$206 million.

Karin was appointed Vice President for Advancement at her alma mater in 1999. With an advancement team of 68 professionals, she led Smith's \$ 250 million campaign effort, This is about Smith.

She serves a diverse range of clients including Southwestern University, Providence College, St. Catherine University, Lafayette College, The Governors Academy, Mount Holyoke College, The University of New Hampshire, NC State University, Prairie View A & M University, The College of Wooster, and St. Lawrence University.

Karin was a trustee (2003-05) of the Council for the Advancement and Support of Education (CASE) and served as chair of the Committee on the Profession. She was a member of the faculty of CASE's Summer Institute in Educational Fundraising from 2000-2004 and served on the faculty of CASE's Advancement Management Institute from 2003-2005. Karin was the founding Chair of CASE's Minority Advancement Institute in 2006. She is a recipient of CASE's distinguished Steuben Apple Award for teaching excellence.

Karin earned her BA in art history at Smith College. She illustrated the mural section of *Diego Rivera: A Retrospective*, (Founders Society Detroit Institute of Art, in association with W.W. Norton and Company, New York 1986). She is a trustee of the Community Foundation of Western Massachusetts. Karin is also an avid marathoner and a member of the Western Mass Distance Project.

Karin and her family live in Florence, Massachusetts.